Immigration in a globalizing world

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The conventional wisdom about immigration

 The <u>net</u> welfare effect of unskilled immigration is at best small

 Its distributional impact is however substantial

 Only skilled immigration has a clear positive welfare impact on receiving countries

Are there too many migrants? (percentage of all answers)

Belgium

54.3

The viewpoint of sending countries

- Restrictions on unskilled migration deprives sending countries from a powerful engine for growth and convergence
- The bias toward skill migration deprives the home country from its most skilled and talented people

The welfare impact in source countries

t The basic formula:

$$B/B = -(L_m^2)$$

The brain drain

migration rates by educational attainments

| Origin country | Secondary | Tertiary | |
|----------------|-----------|----------|--|
| | educ. | educ. | |
| Korea | 3.3 | 14.9 | |
| Philippines | 6.0 | 9.0 | |
| Ghana | 0.7 | 25.7 | |
| Uganda | 0.6 | 15.5 | |
| Dominican Rep. | 30.5 | 14.7 | |
| Mexico | 20.9 | 10.3 | |

The revisionist view of brain drain

- Skilled workers are likely to earn more abroad and, hence, ceteris paribus, remit more
- The stronger incentive to invest in human capital may more than offset the loss of skilled workers
- Return migrants may bring home valuable skills that they have acquired abroad

Three basic issues

- Do skilled workers remit more?
 - They are likely to come from relatively wealthy families
 - Their propensity to remit may be lower
- Is the brain drain associated with greater education in the home country?
- Do remittances (and education) boost growth?
 - Remittances may be used unproductively and exacerbate moral hazard problems
 - Remittances may help overcome capital and insurance markets imperfections

Do skilled workers remit more? a simple model

- Household members belong to one of three groups:
 - R: "close" members that are reunited with the migrant
 - H: "close" members that live at home
 - D: "distant" members
- Migrant's utility is

$$U(C_M, f_R) + f_R V^C(C_R) + (1-f_R) V^C(C_H) + V^D(C_D)$$

where:

- C_i: consumption of group i
- f_R: percentage of close members that live with the migrant

The key assumptions

- U_f > 0: migrants derive a positive utility from family reunification
- $V^{C}(C) > V^{D}(C)$ and $V^{C}(C) > V^{D}(C)$

The main results

- Remittances to "close" family members will be generally higher than those to "distant" family members
- If w is up, and "reunification" is a normal good, then R_i and f_R will increase
- Hence, there will be two effects on total "true" remittances:
 - The wage effect
 - The reunification effect
- The net effect may well be negative. Only empirical analysis can tell.

Let turn to the empirical section: the data

- Remittance data come from the IMF: they include workers' remittances, compensation of employees, and capital transfers
- Migration data come from Docquier and Marfouk who extend the work of Carrington and Detragiache

The estimating equation

Remittances of group i are:

$$R_i = W_i - W_i = S,U$$

where:

w_i = migrant's wage

y_i = household income

• Aggregate remittances are:

$$R/P = U_{U}W_{U}M/P + (SW_{S} - U_{U}W_{U}) M_{S}/P$$

- $_{U}$ $p_{U}y_{U}/Y$ m_{U}/p_{U} Y/P - $_{S}$ $p_{S}y_{S}/Y$ m_{S}/p_{S} Y/P

The results

| | (1) | (2) | (3) | (4) |
|--|--------------|--------------|-------------|-------------|
| | R/P | R/P | R/P | ln(R/P) |
| M/P | 3.7 (2.2) | 4.3 (2.4) | 3.8 (2.3) | 0.36 (8.20) |
| m _S /P | -1.96 (0.22) | -0.9 (0.1) | -1.7 (0.2) | -0.09 (1.1) |
| m _U /p _U Y/P | 0.15 (2.62) | 0.17 (2.8) | 0.13 (2.1) | |
| m _S /p _S Y/P | -0.017 (3.5) | -0.025 (3.7) | -0.014(1.5) | |
| m _U /p _U ln(Y/P) | | | | -2.49 (4.2) |
| m _S /p _S ln(Y/P) | | | | -0.77 (6.3) |
| t M/P | 1.2 (0.8) | 1.1 (0.7) | 3.6 (0.4) | 0.02 (1.19) |
| \mathbb{R}^2 | 0.63 | 0.62 | 0.63 | 0.45 |
| NOB | 188 | 188 | 134 | 134 |

Legends

R: total remittances, M: migration stock, P: home country's population,

 $m_{S}(m_{U})$: skilled (unskilled) migrants, $p_{S}(p_{U})$: home country's skilled (unskilled)

population, Y: GDP, t: time effect.

The impact of a 10% increase in skilled migration on the GDP share of remittances

| Caribbean | | SubSaharan Africa | |
|-----------|-------|-------------------|-------|
| Antigua | -1.38 | Cote d'Ivoire | -0.26 |
| Barbados | -0.89 | Guinea Bissau | -0.14 |
| Dominica | -1.45 | Lesotho | -2.86 |
| Grenada | -1.41 | Mali | -0.47 |
| Jamaica | -4.77 | Mauritania | -0.04 |
| | | Mozambique | -0.17 |

The empirics of the "brain gain"

- Beine et al. (2001, 2003)
- Skilled emigration rates as a measure of the probability to move abroad
- How to measure investment in education?
 - Changes in the average number of years in education?
 - Enrolment rates?
- Should we distinguish between secondary and tertiary migrants?

Returns to education and the brain drain

| Dependent variable | Secondary school enrolment | Tertiary school enrolment |
|-----------------------------------|----------------------------------|---------------------------|
| Constant | -122.9 (-5.82) | -60.9 (-11.72) |
| Secondary school migration rate | -0.18 (1.04) | |
| Tertiary education migration rate | 0.37 (2.02) | -0.11 (-1.79) |
| Income per capita | 21.5 (7.32) | 9.75 (5.90) |
| NOB | 45 | 51 |

The impact of remittances (and education) on growth

- Theory does not provide a clear cut answer as to the impact of remittances on growth
- Empirical evidence is very divided as to the impact of education on growth
- Empirical analysis:
 - Decadal growth rates
 - Human and physical capital indicators
 - Policy indicators

Growth and remittances

| Dep. Var.: growth | (1) | (2) |
|---------------------|---------------|---------------|
| in per capita GNP | | |
| | | |
| $\ln Y_{pc}(t-1)$ | -0.69 (1.97) | -0.77 (2.25) |
| Secondary schooling | 0.019 (1.72) | 0.024 (2.16) |
| Tertiary schooling | 0.019* | 0.024* |
| Phone | 0.0004 (0.16) | 0.0005 (0.02) |

Conclusions

- The brain drain is quantitatively large
- There is limited evidence that favoring skilled immigrants raises the return to education
- Skilled migration is not associated with a larger flow of remittances
- Remittances seem to have a positive impact on growth, particularly in countries with good policies
- Industrial countries policies that favour skilled immigration are at risk of penalizing growth prospects in developing countries.
- Somewhat perversely, the negative effect of the brain drain will be more strongly felt in those sending countries with a sound policy stance.

A truly global economy?

Tight restrictions on unskilled migration

Unfettered capital mobility

A growing bias in favor of skilled migration

A more symmetric approach to global policy-making?

£ A multilateral framework for labor mobility

£ Adding labor standards to the existing set of codes

Strengthening the fourth pillar: the International Labor Office

Broader mandate, including a multilateral