



Application of tax treaties to non-residents (business profits and services)

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SumM





Introduction: treat desi"n and administration

- "country s)ould) ave treaties lin9ed and :co! patile; wit) le islation < ad! inistrative capaleilities:
 - ' Co ! p\u00e9exity of treaty in \u00e4ine wit) co ! p\u00e9exity of \u00e9e is\u00e4ation and sop)istication of ad ! inistration
- 0xa!pses:
 - ' P0 is co! p(ex for so! e countries# for t) e! # wit)) o(din s are easier to app(y
 - ' +efinition of source in do! estic aw ali ned wit) source in treaties





Application of tax treaties to) * %+usiness profits and ser\$ices': procedures %('

- (GT syste! usua\(\) needed to co\(\)ect infor! ation and provide funds
 - ' Ospeciassy in countries wit) strict saws on confidentiasity
- (GT syste! applies wit) selflassess! ent
- Two options in a treaty context
 - 'Sa!e (GT syste! for do! estic < internationa inco! e
 - (GT and refund
 - ' +ifferent syste! s





Application of tax treaties to) * %+usiness profits and ser\$ices': procedures direct application %-'

• +isadvanta es:





Application of tax treaties to) * %+usiness profits and ser\$ices': procedures \$erification treat entitlement %/'

- "dvanta es:
 - ' 4 ore contro(ex ante on w) et) er taxpayer) as access to a treaty
- +isadvanta es:
 - "d!inistrative &urden for taxpayers and tax aut)orities: o&stacle to co!! ercial transactions
 - ' Potentias viosation of treaty if :do! estic procedure; excsudes taxpayer fro! treaty
 - Issues of for ! # dead\(\)ines etc*
 - ' . &stacle for co!! ercial transactions



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Application of tax treaties to) * %+usiness profits and ser\$ices': +alance of factors

- Le as certainty
- P0s < non%P0s
- +ifferent t)res)olds for &usiness profits < services
- 5is9 of avoidance
- urdens on taxpayers# wit))o\u00eddin a ents# tax
 ad!inistration





0+tainin" information to appl the treat:





Application of treat to non-residents +usiness profits and ser\$ices

- () at treaty provision for &usiness profitsH:-usiness profits; usua\(y\) not defined in treaties:
 - Civil law countries# covers all < ! ost profits of so! eone carryin on entrepreneurial activities
 - ' Co!! on \aw# not passive
- +ifferent articles can apply++





Application of treat to non-residents: 12 threshold %('

- 3eed to desi n definitions < t) res) olds t) at are easier to control:
 - reEuire! ent of ;connected pro,ects;# c\(\frac{a}{a}\) at reduce t) e t) res) o\(\frac{d}{d}\)
 "ction 2 OPS (\(\frac{b}{i}\)! ited effect)
- If t) res) o\(d ! et# pro\(\ e ! \) is attri\(\ u \) tion of profits:
- ' Oven if t) ere is a P0 or fixed &ase# w) at are t) e profits to &e attri&utedH
- Offect of art* 67 and new provision on services U3 4C:
- ' 0asier to ad!inister
- ' P0 way out to net taxation
- ut pro&se ! s:
 - :s)ift of &urden of t) e tax;: need to identify sectors w) ere t) at) appens and w) et) er exe! ptions ranted
 - Cross taxation: wit))oid and return to deduct directly connected expenses









Application of treat to non-residents: **12** form of taxation %-'

- +raftin of art* 2 is also relevant:
 - ' " . " v* traditiona() approac) # &ut do ! estic (aw ! ust reco nize " . " < traditiona() approac)
 - "rt* 2*A* U3 4C: no deduction of roya\(ties\) services\(interest\) (except &an9s) paid to:) ead office; no attri&ution of inco! e for t) e sa! e reason to P0= sort of infor! a\(\) attri&ution ru\(\) e on free capita\(\) para* 6? Co!! * art* 2 U3 4C
 - ' Force of attraction of U3 4C art* 2 (sa\(\)es of oods and ! erc) andise of sa! e or si! \(\)\(\)art* 9ind to t) at so\(\)d \(\)y P0\(\) ot) er \(\)\(\)usiness activities sa! e or si! \(\)\(\)\(\)art* 9ind as t) ose carried on \(\)\(\)y t) e P0)
 - Captures only profits in source country
 - "pportion!ent .6 -10.8 Tdx[(r)-0.333.16291(o)4.3(s)-6.66667(a)-4(!)-6.9987(e)





Administration of tax treaties to non-residents: enforcement of tax claims

- Traditiona
 y enforce! ent of tax c
 i! s
 in9ed wit) assets in t)e
 country or appoint! ent of representatives:
 - ' Oasier wit) P0s: fixed p\ace < a ent usua\y) ave assets in source State
 - ' Function of wit))o\squaredin a ents
- ut art* 72 . 0C+ < U3 and . 0C+ < Counci\$ of Ourope Convention c) an et) is situation (/ art* 7> on exc) an e of infor! ation):
 - "ssistance in co\(\)ection of tax c\(\)ai ! s
 - ' 5 eEuires le islation < ad! inistrations prepared for t) at





4ase stud %('

- Situation 6: two projects# two co! panies of t) e sa! e roup
 - ' 3on resident Croup of Co! panies entered into two different contracts re two different &ui\(different \) (:construction wor9;) wit) t) e sa! e c\(different \) entered into two different sites*
 - ' Contracts are si ned so t) at a part of t) e wor9 wou\id &e perfor! ed &y 35 parent Co (1! ont) s per pro,ect)# and part of t) e wor9 &y 35 su&sidiary of 35 parent Co (1! ont) s per pro,ect)* T) e su&sidiary is a party to t) e contracts# &ut overa\in \in ia\in iiity assu! ed &y 35 Parent Co*
 - ' +oes it ! atter w)et)er t)e parent < su&sidiary specialize in t)e parts assi nedH
 - Consider a(so t) e situation of 35 wor9ers < service providers of t) e co! panies
- Situation 7: "not) er version of t) is situation would &e su&co is a resident of source country (fra ! entation exa! ple of "ction 2 0PS/ specific clause)



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- Situation 6:
 - 3on resident Co (\$0w82e sn\s erTTes s Ttt30
 - Sto



