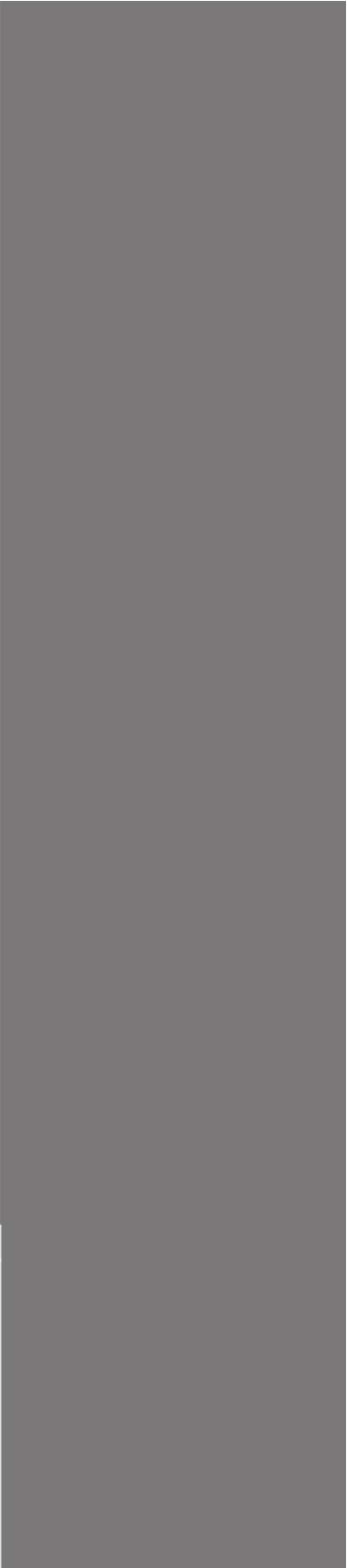


Connecting





Connecting to Compete 2014

Trade Logistics in the Global Economy

The Logistics Performance Index and Its Indicators

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Foreword

Connecting to Compete: Trade Logistics in the Global Economy



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Efficient border management is critical for eliminating avoidable delays and enhancing predictability in border clearance



Trade facilitation and border management reforms matter





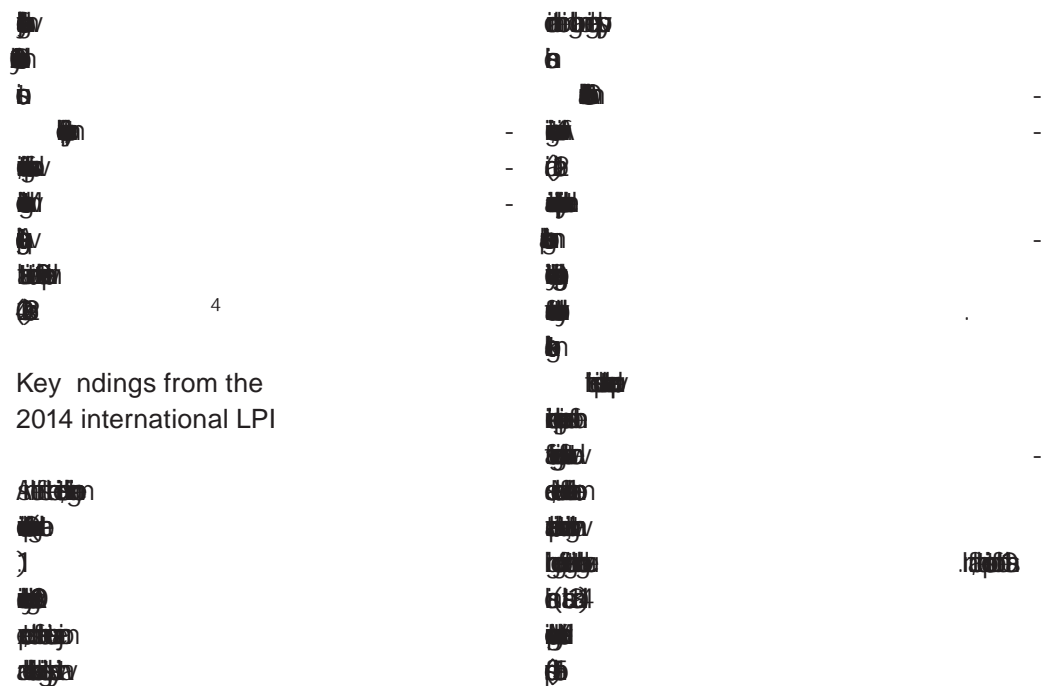
The LPI shows that
the quality of services
is driving logistics
performance in emerging
and richer economies

The 2014 Logistics Performance Index

Logistics lies at the heart of Europe's single market and is central to daily lives of companies and citizens. European logistics policy supports an environment where transport companies and operators can run their business efficiently, so they can continue growing and innovating in order to keep Europe globally competitive.

What is connectivity?

Since the first edition of *Connecting to Compete* in late 2007, many policy packages promoting gains to logistics, trade facilitation, and transport have been labeled “connectivity.” The Asia-Pacific Economic Cooperation, for example, has a supply chain connectivity





The distribution of LPI scores is broken down into four categories:

Table 1.1 The top 10 performers on the 2014 LPI—largely unchanged since 2010

Economy	2014 LPI			2012 LPI			2010 LPI		
	Rank	Score	% of highest performer	Rank	Score	% of highest performer	Rank	Score	% of highest performer
Germany	1	4.12	100.0	4	4.03	97.0	1	4.11	100.0
Netherlands	2	4.05	97.6	5	4.02	96.7	4	4.07	98.5
Belgium	3	4.04	97.5	7	3.98	95.3	9	3.94	94.5
United Kingdom	4	4.01	96.6	10	3.90	92.7	8	3.95	94.9
Singapore	5	4.00	96.2	1	4.13	100.0	2	4.09	99.2
Sweden	6	3.96	94.9	13	3.85	91.2	3	4.08	98.8
Norway	7	3.96	94.8	22	3.68	85.9	10	3.93	94.2
Luxembourg	8	3.95	94.4	15	3.82	90.3	5	3.98	95.7
United States	9	3.92	93.5	9	3.93	93.7	15	3.86	91.7
Japan	10	3.91	93.4	8	3.93	93.8	7	3.97	95.2

Source: Logistics Performance Index 2010, 2012, and 2014.

Economy	2014 LPI			2012 LPI			2010 LPI		
	Rank	Score	% of highest performer	Rank	Score	% of highest performer	Rank	Score	% of highest performer
Yemen, Rep.	151	2.18	37.9	63	2.89	60.3	101	2.58	50.8
Cuba	152	2.18	37.8	144	2.20	38.3	150	2.07	34.3
Sudan	153	2.16	37.2	148	2.10	35.3	146	2.21	38.7
Djibouti	154	2.15	36.8	154	1.80	25.5	126	2.39	44.8
Syrian Arab Rep.	155	2.09	34.9	92	2.60	51.3	2w	15 8	5.3 5.0

Logistics unfriendly,
partial performers,
consistent performers,
and logistics friendly

- Partial performers
- Consistent performers
- Logistics friendly

Spain
①

Countries can still outperform their income group peers

Spain

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An unbridged logistics gap

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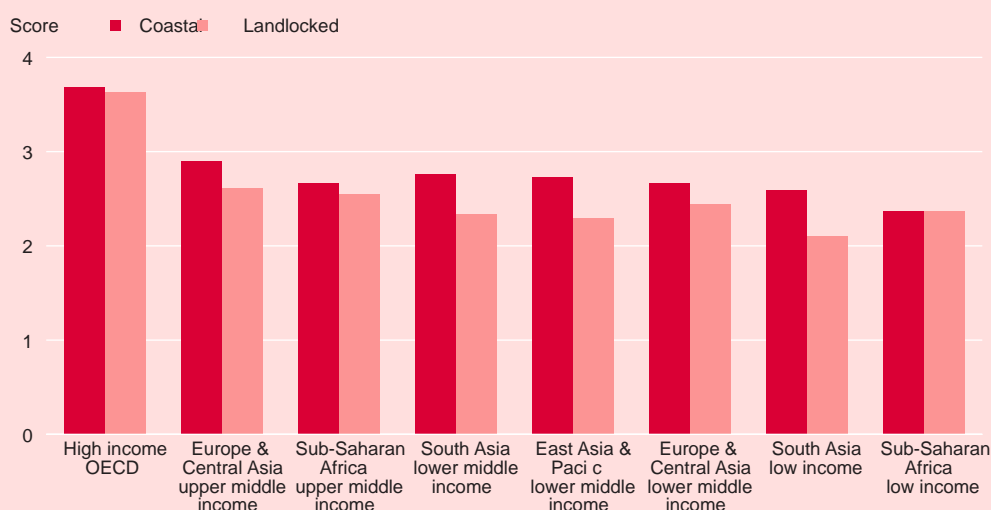


Box 1.6 The LPI scores of landlocked and coastal countries

In development economics generally, and in trade and transport facilitation particularly, much attention has been paid to the disadvantaged position of low- and middle-income landlocked countries. Lack of access to the sea poses persistent challenges to the growth and development of landlocked developing countries and hinders their ability to better integrate with the global trading system. The transit of export and import goods through the territory of at least one neighboring state and frequent change of transport mode lead to high transaction costs and reduced international competitiveness. The issue of landlocked developing countries has also generated much policy work such as the 2003 Almaty Programme of Action under the United Nations, which is undergoing a review after more than 10 years in existence.

The trade logistics handicap is illustrated by the average overall LPI scores for 2007–14 of landlocked and coastal countries across World Bank regions. This comparison shows a rather consistent pattern, where coastal countries score better than their landlocked peers at similar incomes. In the upper middle-income group, this difference in Europe and Central Asia was 0.29 score points. The difference was even larger for lower middle-income and low-income countries, in East Asia and the Pacific at 0.44 and South Asia at 0.42. The largest regional gap (0.49) within an income level between coastal and landlocked was among low-income countries in South Asia. But in Sub-Saharan Africa, coastal and landlocked countries performed at par within the low-income group. Also with high-income OECD countries, the difference between landlocked (3.63) and coastal countries (3.68) was almost insignificant (0.05 score points) (see figure).

Overall LPI score averages in 2007–14 of coastal and landlocked countries, by World Bank region and income group



Source: Logistics Performance Index 2007, 2010, 2012, and 2014.

Source: Almaty Declaration 2003; Arvis and others 2011; UNCTAD website; World Bank 2013.

Table 1.9 Range of scores and ranks of 166 countries in the aggregated LPI

Percentage of top performer at lower boundary	Maximum score in the range	Minimum score in the range	Interval of scores in the range	Rank range	Number of countries in the range
90	4.096	3.785	0.311	1–17	17
80	3.782	3.503	0.279	18–29	12
70	3.443	3.170	0.273	30–41	12
60	3.165	2.856	0.309	42–65	24
50	2.836	2.551	0.285	66–106	41
40	2.543	2.244	0.299	107–155	49
20	2.222	1.625	0.597	156–166	11

Note: Each year's scores are weighted as follows: 6.7 percent for 2007, 13.3 percent for 2010, 26.7 percent for 2012, and 53.3 percent for 2014. Source: Logistics Performance Index 2007, 2010, 2012, and 2014.

Respondents in all LPI
quintiles are most satisfied
with ICT infrastructure

Services



Table 2.3 Respondents rating the quality and competence of each service provider type “high” or “very high,” by LPI quintile

Percent of respondents

LPI quintile	Road transport	Rail transport	Air transport	Maritime transport and ports	Warehousing, transloading, and distribution	Freight forwarders	Customs brokers	Trade and transport associations	Cosignees or shippers
Bottom quintile	14	10	14	16	12	16	24	14	9
Fourth quintile	17	3	38	45	34	50	50	28	31
Third quintile	19	5	31	32	25	44	30	18	24
Second quintile	33	17	49	54	52	57	45	36	36
Top quintile	69	31	71	67	71	71	71	58	47

Source: Logistics Performance Index 2014.

Box 2.1 Rail's poor performance

Rail freight offers several advantages over road transport, including a smaller environmental footprint and potentially lower costs for shippers, at least over long or very long distances. But the nature of rail operations makes rail less flexible and potentially less reliable than trucking. In many countries, lower reliability offsets the cost benefits of rail freight, except for high-volume bulk traffic. In the domestic LPI, the quality of rail freight services was rated poorer than other transport modes, and even more so in low- and middle-income countries.

An exception to this dismal performance is in high-income countries, which are rated far higher than their developing peers, though they still show wide variation in ratings. Germany, for instance, outperforms many of its peers in Europe, while some operators in the United States, Canada, and Europe have managed to establish reliable scheduled container services that represent a viable alternative to road freight, and can even compete with maritime-based logistics solutions. Operational excellence is accessible to other countries too, if there is enough freight volume.

Innovations in this sector are emerging, catering to the needs of shippers as they adjust their supply chain strategies. For example, several large multinational companies have partnered with forwarding firms and railway operators in Europe, the Russian Federation, and Central Asia, and have established regular routes between

the European Union and China through Kazakhstan (the “New Silk Road”) as an alternative to shipping by sea.

One finding that persists across LPI editions is the strong correlation between quality of services and infrastructure in rail, but even then efficient operators can manage operations where the state of infrastructure is less than ideal. More often than not, management and operational challenges (especially pervasive in the developing world) contribute the most to diluting potential gains from use of rail. In less sophisticated environments, delays and complex procedures add time and cost to operations, often for landlocked developing countries, where imbalanced freight flows may create added costs due to the wait for a return load.

In some regions like Africa, railways have only a marginal role in most transit freight corridors. Among many constraints, the poor quality of infrastructure, the way the infrastructure costs have been shared between railway agencies (representing the governments) and concessionaires, and the nature of companies that have won the concessions—sometimes largely disconnected from ports, inland container depots, or container terminal operations—have harmed their competitiveness relative to road transport.

Source: Based on Arvis, Raballand, and Marteau (2010) and Arvis and others (2011).





Many low-income countries have long export lead times, hurting their export competitiveness and ability to trade internationally



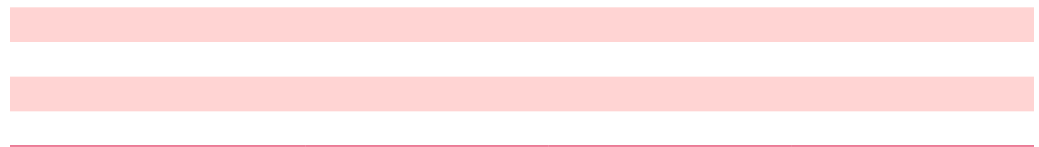
Connecting to Compete 2012,



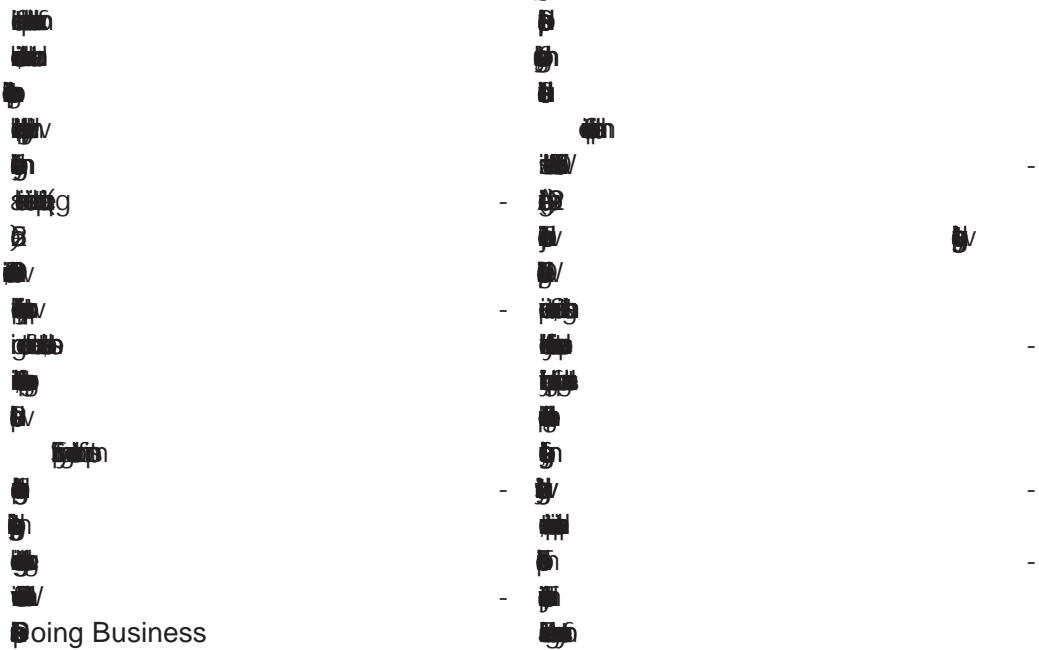
Countries in the top quintile typically require two supporting documents for trade transactions; those in the bottom, four—a persistent logistics gap

Percent of respondents

LPI quintile



Red tape



Doing Business

Delays and unexpected costs are common in bottom quintile countries, undermining overall supply chain performance

100%

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Predictable, reliable supply
chains are central to good
logistics performance



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Addressing the causes of unexpected delays should be an important part of logistics reform in low-performing countries

SECTION **3** **The way forward: New challenges in trade facilitation and logistics**

“Our program is focused on how to enhance our global competitiveness, especially in logistics.” . . .
“ e LPI is our reference to improve logistics performance.” . . . “ e LPI helps us to formulate our policy in logistics, pointing which sector or factor we have to improve in order to increase our competitiveness.”



Fact-based policymaking

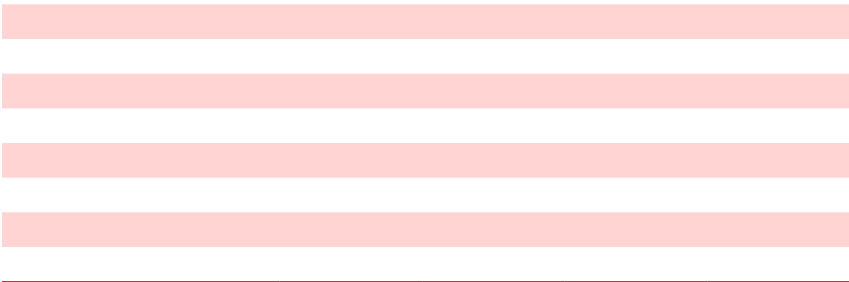


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| LPI component | Bottom
quintile | Third and
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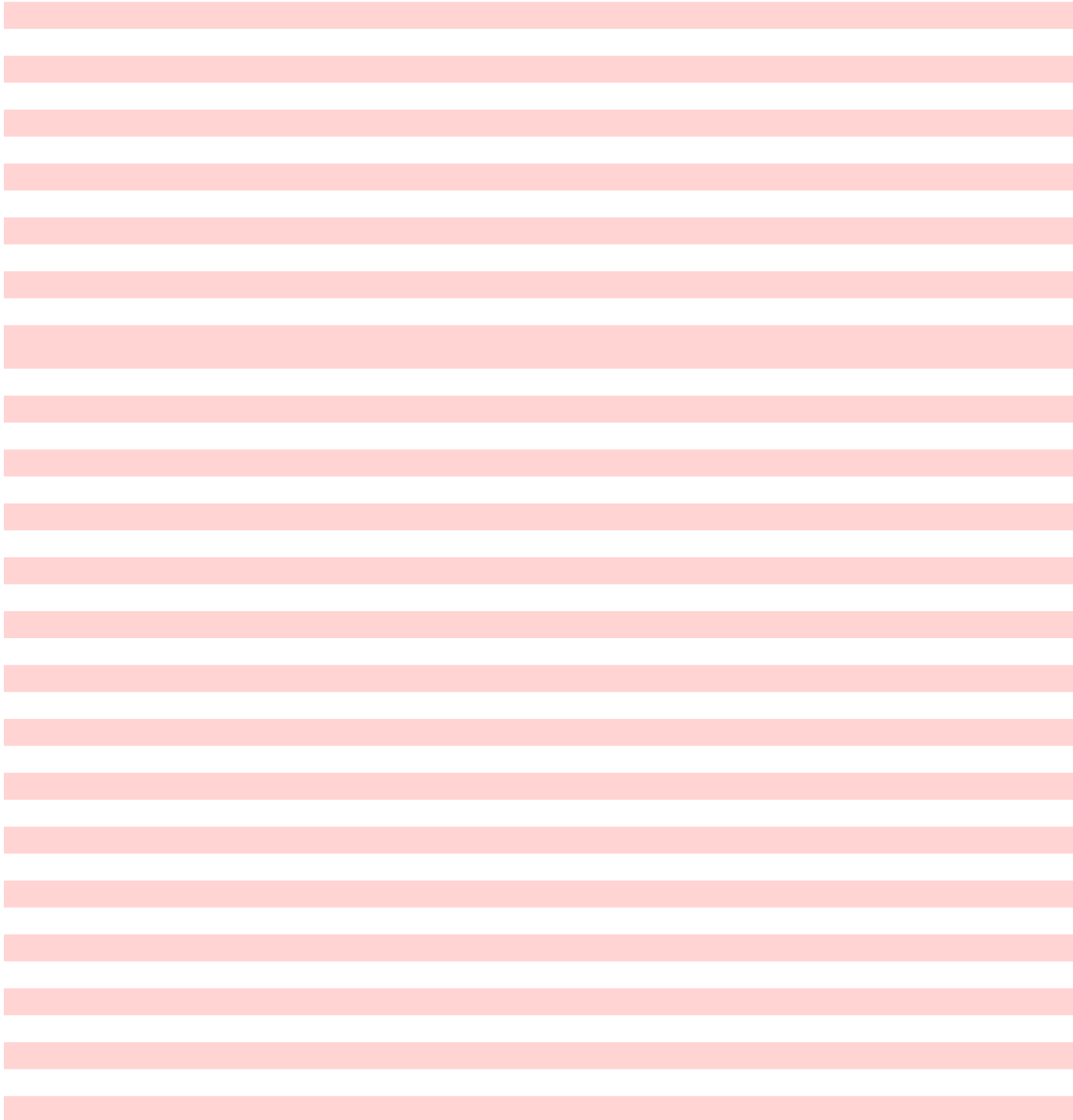
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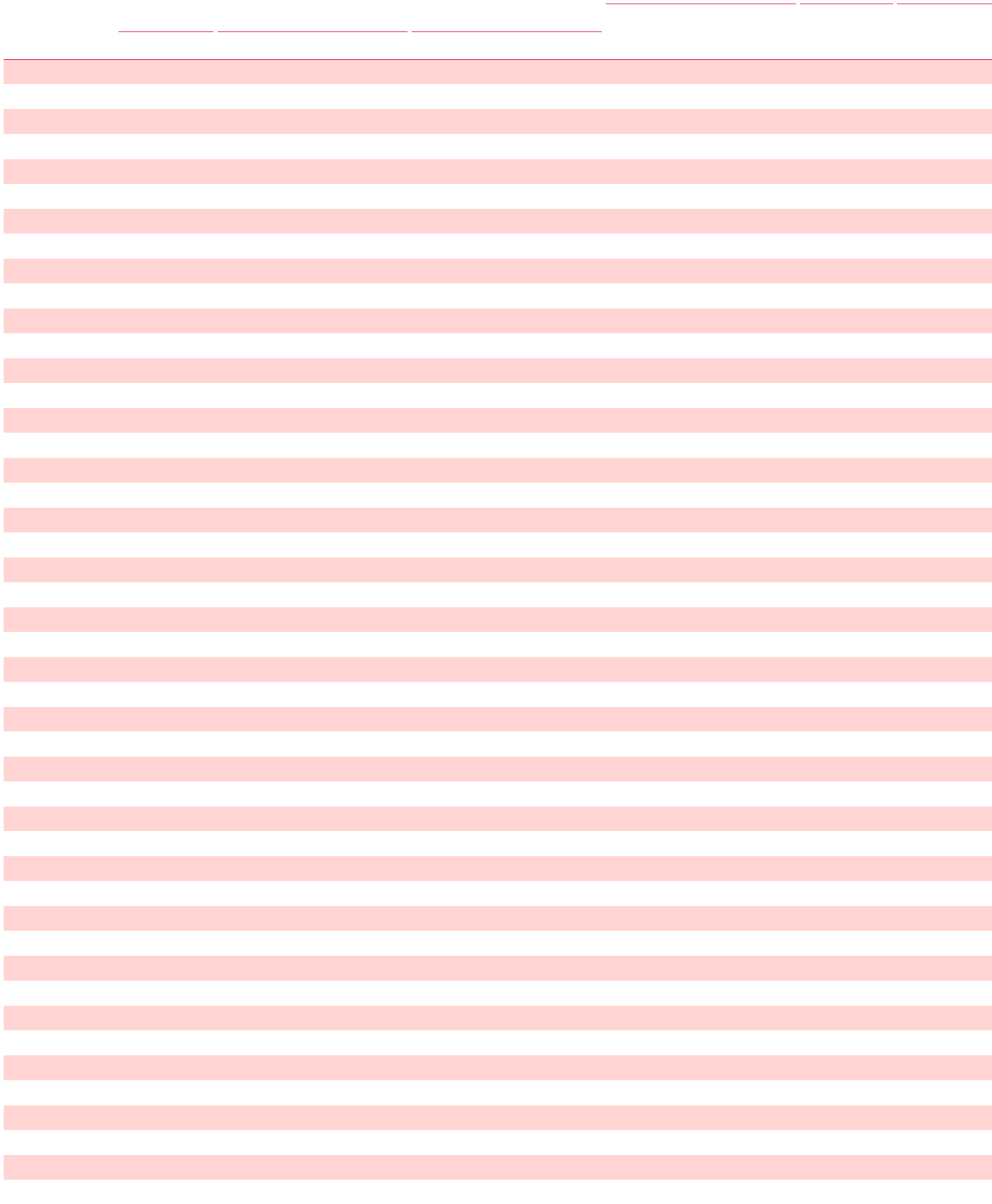


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| Question | Response categories | Region | | | | | | Income group | | | |
|---|------------------------|-----------------------|-------------------------|-----------------------------|------------------------------|------------|--------------------|--------------|---------------------|---------------------|-------------|
| | | East Asia and Pacific | Europe and Central Asia | Latin America and Caribbean | Middle East and North Africa | South Asia | Sub-Saharan Africa | Low income | Lower middle income | Upper middle income | High income |
| Health/sanitary and phytosanitary agencies | Low or very low | 52 | 36 | 55 | 40 | 37 | 44 | 49 | 53 | 37 | 25 |
| | High or very high | 21 | 24 | 6 | 25 | 17 | 18 | 13 | 17 | 20 | 42 |
| Customs brokers | Low or very low | 19 | 8 | 22 | 31 | 32 | 14 | 18 | 22 | 16 | 8 |
| | High or very high | 29 | 52 | 22 | 37 | 35 | 37 | 34 | 31 | 39 | 65 |
| Trade and transport associations | Low or very low | 21 | 39 | 34 | 51 | 26 | 35 | 32 | 34 | 37 | 17 |
| | High or very high | 25 | 23 | 12 | 19 | 26 | 30 | 21 | 21 | 25 | 51 |
| Consignees or shippers | Low or very low | 23 | 19 | 11 | 28 | 9 | 8 | 17 | 11 | 17 | 11 |
| | High or very high | 22 | 32 | 14 | 18 | 47 | 30 | 17 | 26 | 30 | 42 |
| Question 20: Efficiency of processes | | | | | | | | | | | |
| Clearance and delivery of imports | Hardly ever or rarely | 29 | 21 | 21 | 20 | 7 | 22 | 31 | 17 | 19 | 5 |
| | Often or nearly always | 55 | 62 | 37 | 52 | 47 | 47 | 39 | 49 | 54 | 83 |
| Clearance and delivery of exports | Hardly ever or rarely | 4 | 4 | 12 | 5 | 2 | 18 | 4 | 8 | 13 | 8 |
| | Often or nearly always | 75 | 60 | 63 | 62 | 85 | 64 | 67 | 62 | 68 | 88 |
| Transparency of customs clearance | Hardly ever or rarely | 53 | 39 | 28 | 20 | 22 | 20 | 32 | 41 | 23 | 11 |
| | Often or nearly always | 30 | 48 | 38 | 31 | 58 | 38 | 28 | 35 | 48 | 80 |
| Transparency of other border agencies | Hardly ever or rarely | 51 | 37 | 41 | 4 | 20 | 22 | 38 | 40 | 22 | 11 |
| | Often or nearly always | 28 | 52 | 39 | 26 | 50 | 40 | 24 | 36 | 48 | 77 |
| Provision of adequate and timely information on regulatory changes | Hardly ever or rarely | 45 | 38 | 28 | 43 | 34 | 33 | 37 | 35 | 36 | 23 |
| | Often or nearly always | 23 | 32 | 23 | 40 | 35 | 35 | 25 | 27 | 35 | 67 |
| Expedited customs clearance for traders with high compliance levels | Hardly ever or rarely | 31 | 35 | 41 | 28 | 7 | 34 | 53 | 23 | 30 | 14 |
| | Often or nearly always | 34 | 49 | 35 | 39 | 38 | 19 | 20 | 37 | 38 | 66 |
| Question 21: Sources of major delays | | | | | | | | | | | |
| Compulsory warehousing/transloading | Often or nearly always | 7 | 10 | 33 | 24 | 18 | 39 | 21 | 26 | 24 | 11 |
| | Hardly ever or rarely | 40 | 57 | 26 | 21 | 34 | 32 | 27 | 38 | 38 | 67 |
| Preshipment inspection | Often or nearly always | 14 | 10 | 46 | 44 | 33 | 36 | 35 | 23 | 33 | 13 |
| | Hardly ever or rarely | 37 | 79 | 14 | 16 | 27 | 24 | 25 | 34 | 37 | 67 |
| Maritime transshipment | Often or nearly always | 12 | 20 | 39 | 26 | 47 | 40 | 40 | 22 | 33 | 12 |
| | Hardly ever or rarely | 32 | 60 | 17 | 19 | 24 | 26 | 28 | 37 | 28 | 60 |
| Criminal activities (such as stolen cargo) | Often or nearly always | 10 | 13 | 36 | 5 | 24 | 10 | 20 | 12 | 19 | 2 |
| | Hardly ever or rarely | 57 | 74 | 43 | 91 | 49 | 61 | 48 | 63 | 66 | 85 |
| Solicitation of informal payments | Often or nearly always | 25 | 25 | 49 | 12 | 18 | 40 | 38 | 35 | 28 | 7 |
| | Hardly ever or rarely | 38 | 57 | 24 | 28 | 28 | 38 | 35 | 29 | 43 | 77 |

APPENDIX
3







| Economy | LPI | | Customs | | Infrastructure | | International shipments | | Logistics quality and competence | | Tracking and tracing | | Timeliness | |
|-----------------------|------|------------|---------|------------|----------------|------------|-------------------------|------------|----------------------------------|------------|----------------------|------------|------------|------------|
| | Rank | Mean score | Rank | Mean score | Rank | Mean score | Rank | Mean score | Rank | Mean score | Rank | Mean score | Rank | Mean score |
| Venezuela, RB | 83 | 2.69 | 124 | 2.27 | 89 | 2.46 | 76 | 2.83 | 87 | 2.61 | 76 | 2.79 | 80 | 3.15 |
| São Tomé and Príncipe | 84 | 2.69 | 97 | 2.41 | 98 | 2.42 | 69 | 2.87 | 94 | 2.58 | 60 | 3.01 | 131 | 2.82 |
| Albania | 85 | 2.69 | 107 | 2.35 | 102 | 2.38 | 80 | 2.78 | 97 | 2.57 | 103 | 2.55 | 57 | 3.41 |
| Paraguay | 86 | 2.68 | 93 | 2.42 | 95 | 2.44 | 95 | 2.66 | 84 | 2.65 | 77 | 2.77 | 83 | 3.12 |
| Kazakhstan | 87 | 2.68 | | | | | | | | | | | | |

The LPI methodology



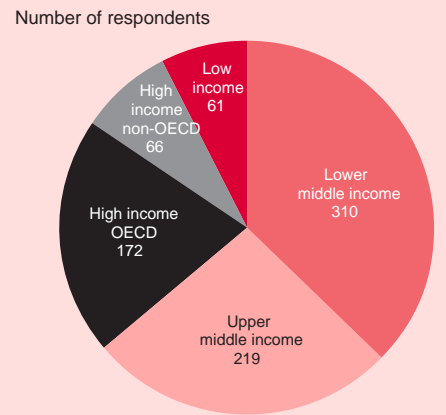
Respondent demographics



Geographic dispersion of respondents



Figure A6.1 2014 LPI survey respondents, by World Bank income group



Source: Logistics Performance Index 2014.

Respondents' positions in their companies

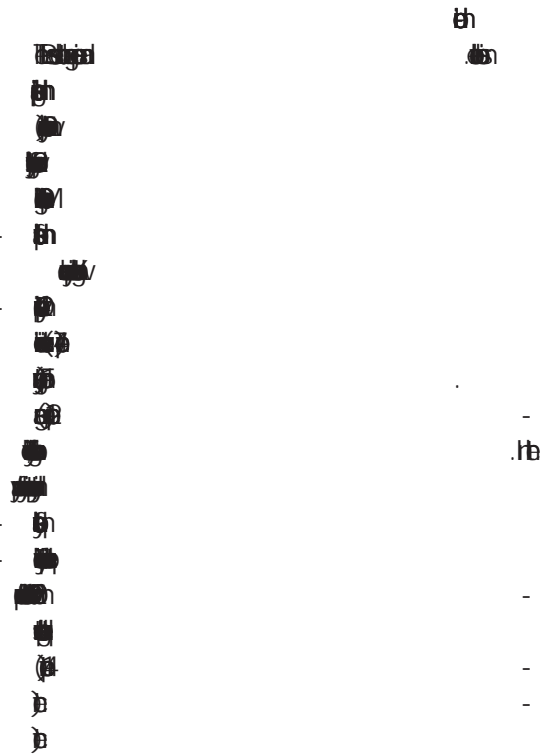
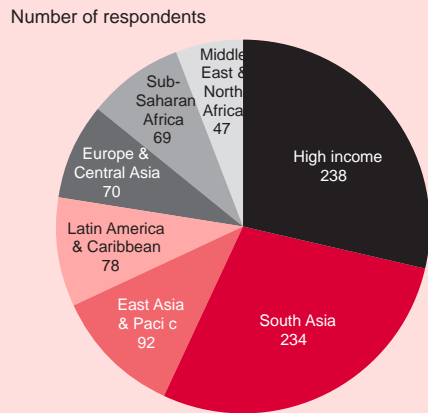
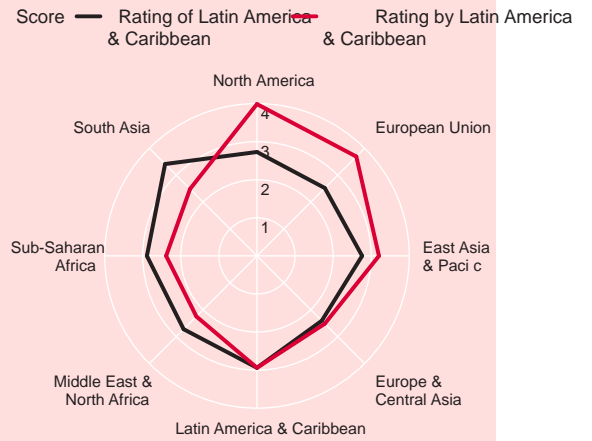


Figure A6.2 2014 LPI survey respondents, by World Bank region



Note: World Bank regions do not include high-income countries, so they are included as a separate category.
Source: Logistics Performance Index 2014.

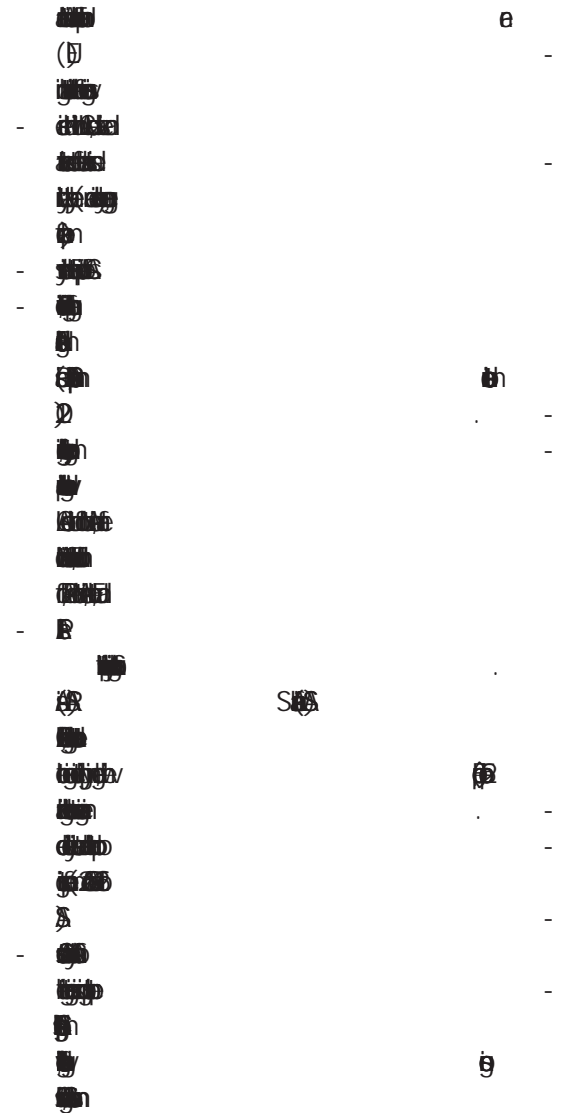
Figure A6.3 Latin America and Caribbean, ratings of and by other regions



Source: Logistics Performance Index 2014.



Bilateral perception issues





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